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Background Information

In response to the growing demand for diverse ecosystem services, there has been a global shift towards more sustainable land management paradigms:

- Transition from conventional farming and forestry
- Prioritising optimised production and broader environmental goals
- Embracing biodiversity, carbon sequestration, renewable energy

Introduction

Small scale landowners encounter challenges that hinder sustainable plantation and optimal operations:

- Lack of economies of scale
- Restricted market information and access
- Difficulties in harnessing technical expertise





Research Questions

What are landowners' primary challenges and motivations face when it comes to tree planting, and which of these challenges might a cooperative be able to address?

What factors influence landowners' decisions to collaborate on tree planting initiatives?

How does addressing identified challenges influence the level of cooperative engagement among landowners in tree planting?

What interventions are the most effective in encouraging landowners to collaborate in (agro)forestry initiatives?

Research Methods

Qualitative Study:

Goal: Uncover tree plantation challenges & cooperation perspectives

Process: Interviews with Tasmanian farmers

Analysis: Thematic breakdown & report

Behavioural Experiment:

Validate interviewees' responses

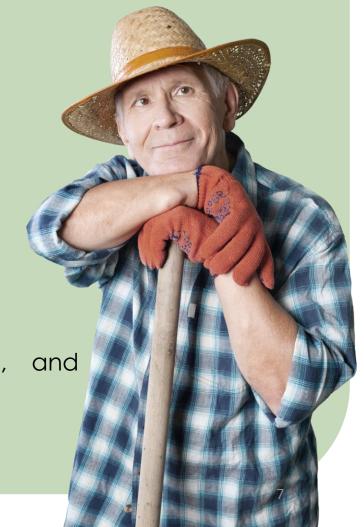
Assess intervention effectiveness



Results From Qualitative Analysis

Participants' perceived benefits of forestry cooperation:

- Gaining better market access
- Negotiating lower harvesting and haulage costs
- Acquiring technical assistance tailored to group needs
- Sharing technical resources such as contractors and machinery
- to improved efficiency
- Pooling and leveraging collective knowledge, information, and experience



Results From Qualitative Analysis

Participants' perceived challenges of cooperative forestry:

Interpersonal Issues

Institutional Barriers

Communication challenges

Challenges of Cooperative Forestry

Interpersonal issues include:

- Navigating trust issues among peers, leaders, or other forestry third parties
- Locating and collaborating with like-minded neighbours
- Managing fears of losing full authority over one's farm
- Balancing between their strong farmer identity with the adoption of forestry practices





Challenges of Cooperative Forestry

Institutional barriers include:

Unfamiliarity with benefits of cooperation

Misleading information on tree plantation cooperation

Cooperation formality dilemmas:

Formal documentation vs. informal arrangements

Inter-group leadership vs. Intra-group leadership

Challenges of Cooperative Forestry

Communication challenges include:

Difficulties in facilitating effective inter-group & intra-group communication

Overcoming barriers in establishing clear communication channels between

different farming groups

Next Step: Behavioural Experiment

Interviews suggest three potential interventions to be testes experimentally:

- Does facilitating communication increase the landowners' propensity to cooperate in their tree planting decisions?
- Does providing relevant information increase the landowners' propensity to cooperate in their tree planting decisions?
- Are there specific leadership types that can promote landowners' propensity to cooperate in their tree planting decisions?





